

Expo Discount Card

Frequently Asked Questions

Prescription Savings Club Program Retiring Dec. 31, 2017

*AmerisourceBergen is dedicated to creating and maintaining the most beneficial and effective portfolio of solutions and resources for our customers. After significant analysis and evaluation, we decided to replace the Prescription Savings Club with the **Expo Discount Card** effective January 1, 2018. Our goal is to deliver a program that continues to provide fair pricing for the patient and the pharmacy.*

- Current Prescription Savings Club customers will automatically be transitioned to the replacement Cash Discount Card program
- **There will be no service disruption to patients**
- The same vendor that currently administers Prescription Savings Club will be administering the new program

Expo Discount Card Frequently Asked Questions

1. Which of my patients can participate?
 - Existing patient(s) that were previously enrolled in the Prescription Savings Club (PSC) program and any new patient(s) of Elevate PSAO member pharmacies
2. How do I enroll a patient?
 - You no longer need to enroll a patient via The LINK
 - You can provide your patients instant access to the Expo Discount Card by utilizing the Expo Discount Card processing information (see #5 below)
 - Your pharmacy must be a participating in the program in order for your patients to utilize the Expo Discount Card
3. Who sends a membership card to my patients after they enroll?
 - Since patient registration on The LINK is no longer required, there are no member-specific ID cards for the Expo Discount Card
 - AmerisourceBergen will send new program cards with a randomly generated patient ID number to participating pharmacies to provide to patients in early 2018 (Note: participating pharmacies do not need to wait for the program cards, you can provide your patients instant access to the Expo Discount Card by utilizing the Expo Discount Card processing information (see #5 below).
4. Can I process Expo Discount Card claims?
 - If you are an Elevate PSAO member pharmacy, you have access to the Expo Discount Card and are able to process claims
 - If you are an AmerisourceBergen customer or *Good Neighbor Pharmacy* member that previously processed claims through the PSC program, you are also able to process claims to the Expo Discount Card
 - AmerisourceBergen customers or *Good Neighbor Pharmacy* members that did not participate in the previous program, and are not part of the Elevate Provider Network PSAO **may request in writing to be added as an eligible provider for the Expo Discount Card:**
 - Please email Tana Cantor if interested: TCantor@amerisourcebergen.com
5. Who is the PBM/Processor for the Expo Discount Card?
 - The PBM/Administrator is PDMI (Pharmacy Data Management, Inc.)
 - PDMI is the same PBM/Processor utilized for the PSC program
 - **Pharmacies can submit Expo Discount Card claims using the following information:**
 - BIN# 006012

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- PCN: EXPODC
 - Group# 98249001
 - Member ID: Please use the patient's 10-digit phone number
 - PDMI Help Desk: 800-788-2910
 - ***We recommend pharmacies use the new BIN/PCN/Group as soon as possible***
6. What do I do if I have questions regarding the Expo Discount Card?
- For general questions contact the Elevate Help Desk:
 - 888.880.1388
 - Elevate@amerisourcebergen.com
 - For any prior PSC Program Credit and Rebate questions contact: Tracy Armstrong
 - 714-704-4479
 - TArmstrong@amerisourcebergen.com

Expo Discount Card Fee(s):

7. What is the annual Membership fee?
- There is no annual Membership Fee as the Expo Discount Card is not a Prescription Savings Club, rather a standard discount card
8. What is the fee per claim?
- There are no transaction fees associated with the Expo Discount Card
 - Unlike the prior PSC program, participating pharmacies will not receive quarterly invoices for transaction fees
9. Is there an Administration Fee?
- Yes, there are administration fee(s) per claim
10. How much are the Administration Fee(s)?
- For each generic formulary claim processed, a \$0.69 admin fee will be added to the patient copay amount due
 - For each non-formulary claim processed, a \$3.25 admin fee will be added to the patient copay amount due
 - There is no admin fee due on claims paid at Usual and Customary (U&C)
 - The admin fee is built in to the copay – paid by the patient
 - The admin fee will be collected via the PDMI 835 remittance received in Central Pay
11. How are the Administration (Admin) Fees collected?
- The patient pays the admin fee as part of their copay at point-of-sale
 - Admin fee(s) will be deducted in conjunction with the pharmacy's PDMI 835 remittance in Central Pay
 - You will not be invoiced quarterly for any fee(s) associated with the Expo Discount Card

Expo Discount Card Formulary:

12. What is a Formulary Claim?
- A formulary claim is a generic GPI/medication name listed on the Expo Discount Card Formulary processed for a 30-day supply
13. What is a Non-Formulary Claim?
- A non-formulary claim is a brand or generic GPI/medication not listed on the Expo Discount Card Formulary
14. Where will the Formulary be located?
- The Expo Discount Card formulary list by GPI is provided on the Elevate page in your Patient

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Engagement Center and on GNP Central for *Good Neighbor Pharmacy* members

15. What medications can I process through the Expo Discount Card?
- Brand and generic medications – both formulary and non-formulary
 - Reminder: generic GPI/medication(s) listed on the Expo Discount Card formulary for 30-day supply triggers the formulary \$5.99 copay
 - OTC medications
 - Lifestyle medications

Expo Discount Card – Reimbursement Methodology:

16. How will an Expo Discount Card claim be paid?
- **Generic Formulary Claims:**
 - Formulary (generic GPI/medication listed on the Expo Discount Card Formulary) claims up to a 30-day supply, the copay will be \$5.99
 - The \$5.99 copay includes the \$2.00 dispensing fee, the \$0.69 admin fee and the reimbursement for the medication
 - The \$5.99 formulary copay is intended to offer a competitive market price to the patient and may not always cover a pharmacy's medication cost
 - For formulary (generic GPI/medication listed on the Expo Discount Card Formulary) claims in excess of a 30-day supply, the copay will be proportional to the per unit reimbursement of the medication less the \$2.00 dispense fee and \$0.69 admin fee
 - **Non-Formulary Claims (either brand or generic):**
 - Non-formulary claims (either a brand or generic GPI/medication not on the Expo Discount Card Formulary) will adjudicate accordingly based on:
 - The AWP discount or the Calculated MAC rate (PRxO generic cost prior to any rebates plus a margin), plus a per claim \$2.00 dispense fee
 - Brand Rate = AWP-12.50% plus a \$3.25 admin fee
 - Non-MAC Generic Rate = AWP-20% plus a \$3.25 admin fee
 - Calculated MAC Rate plus a \$3.25 admin fee
17. Do I need to collect the full patient copay amount due?
- Yes, you will be reimbursed at point-of-sale the full amount owed per claim via the patient copay amount
 - There will be no additional amount paid to the pharmacy for the Expo claim other than the patient copay amount due
 - There will be no credits or rebates issued for Expo discount card claims
18. How is the pricing methodology monitored?
- The Expo Discount Card formulary pricing is reimbursed at the GPI level, therefore, depending on where and what NDC is purchased, profit may vary within the GPI
 - Elevate will continually monitor market price fluctuations/decreases associated with Expo Discount Card claims to ensure adequate reimbursement
 - Elevate does not anticipate losses on the Expo Discount Card claims as the reimbursement structure/patient amount due should be proportional to the AmerisourceBergen cost of the medication
 - The \$5.99 formulary copay is intended to offer a competitive market price to the patient and may not always cover a pharmacy's medication cost

Expo Discount Card – Differences from Prescription Savings Club Program (PSC):

If you participated in the PSC Program, here are some of the differences you can expect in the new Expo Discount Card Program:

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19. Pharmacies will no longer receive quarterly credits and rebates for utilizing the Expo Discount Card
 - There will be no credits and/or rebates associated with the Expo Discount Card
 - Pharmacies will be reimbursed at point-of-sale the full amount owed per claim via the patient copay amount

20. There is no customization of copays or admin fee(s) associated with the Expo Discount Card
 - The Expo Discount Card is intended to offer a competitive and cost-efficient discount card offering for both participating pharmacies and Elevate

21. Formulary pricing will no longer be based on specific PRxO NDCs
 - Formulary medications will be reimbursed at the GPI level and all corresponding NDC's will be included in the reimbursement
 - GPI level reimbursement adds more flexibility for pharmacies to process multiple NDCs
 - Utilizing GPI formulary reimbursement, less formulary fluctuation is anticipated

22. Pharmacies do not need to enroll a patient via the LINK
 - Pharmacies can provide their patients instant access to the Expo Discount Card by utilizing the Expo Discount Card processing information

23. Members do not need an ID card
 - Members will no longer receive a Welcome letter with a permanent ID card
 - Pharmacies will receive cards to provide to their patients in early 2018